



ALBUQUERQUE HOUSING AUTHORITY
Empowering people in our community through affordable housing and self-sufficiency opportunities

To: AHA Board of Housing Commissioners
From: Barbara D’Onofrio, Director of Finance
Date: December 21, 2016
Re: Executive Communication 2016-05 Cooperative Agreement with TIPS Cooperative Contract #2072816 – Enterprise Vehicle Fleet Management

Background:

Albuquerque Housing Authority (AHA) is a local governmental body whose interest is to provide safe, decent vehicles and equipment to the AHA employees. AHA sees a current and substantial need to implement a vehicle fleet replacement schedule and 1) Maximize vehicle fleet unit up-time; 2) Reduce operating costs by decreasing the number of road calls and the high cost of unpredicted maintenance; 3) Ensure operational and operator safety; and 4) Increase resale value.

Discussion:

AHA desires to establish a vehicle fleet maintenance services and vehicle leasing agreement through its Cooperative Agreement with the Texas Interlocal Purchasing System (TIPS) Cooperative Contract #2072816. The contract with Enterprise FM Trust d/b/a Enterprise Fleet Management is for purposes of providing fleet maintenance and services and vehicle leasing agreement and is made pursuant to the authority in 24 CFR 85.36(b) (5) and Section 14.2.B.5 of HUD Procurement Handbook 7460.8 Rev 2.

The estimated value of the fleet maintenance services and vehicle leasing agreement is \$887,421 for a base year and five option years. AHA requests to process the contract with Enterprise FM Trust d/b/a Enterprise Fleet Management. Please recognize that there is an element of flexibility in the contract that allows AHA to utilize the trade in or sale value of the current vehicle fleet to reduce our lease payments. This additional savings could amount to \$653,649. This additional savings would reduce the lease obligation amount annually.

		# of Vehicles	20	8	5	6	0
LEASE BUDGET	lease schedule	2017	2018	2019	2020	2021	
42%	S8	44,728	44,728	44,728	44,728	44,728	
39%	PH	40,658	66,436	80,259	101,198	101,198	
19%	COCC	19,938	40,466	57,250	78,189	78,189	
100%	\$ 887,421	\$ 105,324	\$ 151,630	\$ 182,238	\$ 224,115	\$ 224,115	



/abqha



/HousingABQ



Equal Housing Opportunity Agency



	Sale of old Fleet	(65,640)	(49,000)	(48,807)	(70,325)	-
Sale applied to fleet	\$ 653,649	\$ 39,684	\$ 102,630	\$ 133,431	\$ 153,790	\$ 224,115
	savings	-62%	-32%	-27%	-31%	
PURCHASE BUDGET	buy schedule	2017	2018	2019	2020	2021
	S8	258,500	-	-		-
	PH	275,370	162,290	93,790	140,685	-
	COCC	143,895	137,685	91,985	140,685	-
	\$ 1,444,885	\$ 677,765	\$ 299,975	\$ 185,775	\$ 281,370	\$ -

Action Item:

AHA shall establish a fleet maintenance services and vehicle leasing agreement with Enterprise FM Trust d/b/a Enterprise Fleet Management through AHA's Cooperative Agreement with the Texas Interlocal Purchasing System (TIPS) Cooperative Contract #2072816.

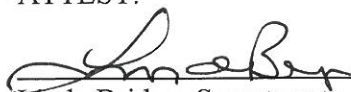
PASSED AND ADOPTED this 21st day of December, 2016
 BY A VOTE OF 5 FOR, AND 0 AGAINST.

Members Absent: _____
 Members voting against: _____

ALBUQUERQUE HOUSING AUTHORITY
 BOARD OF HOUSING COMMISSIONERS

By: 
 Stephen J. Vogel, Chairperson of the Board

ATTEST:


 Linda Bridge, Secretary to the Board and Executive Director